Software licensing simplified
Reasons to consider subscription for your laboratory

"The benefits of the subscription model are huge. Subscribers are always up to date. They get the latest and most complete applications and can use subscriptions across the multitude of software solutions." Microsoft

What is subscription-based software?

Subscription-based software can be purchased with monthly or annual licensing giving you the flexibility to increase or decrease the number of licenses you have with ease. Typically, you pay an initial subscription up front and are entitled to use the software during the subscription term.

At the end of that period a renewal will be sent and you can decide if you want to renew the license and continue using the software. The subscription payment not only includes the software licenses but also access to priority support services and new versions of the software as they are released.

More and more software is moving away from being a "one-time purchase" and shifting to a subscription-based service model.

As a business, if you want to stay competitive, efficient, and help keep your data secure it is advisable that you embrace this change.

The move to a subscription model for your SCIEX software solutions offers numerous long-term advantages.

Here are the top **7** benefits

Affordability

Perpetual licenses do provide access to software in perpetuity, however they require a relatively larger up-front payment. For larger deployments, this could represent a substantial capital expense (CapEx). Subscription licenses require a significantly lower initial investment than the perpetual license approach, enabling companies to get access to more software licenses at a lower price.

Compatibility

Upgrades and updates are included in the subscription software license fee. New features and functionality delivered in an upgrade ensure compatibility with the most current Windows operating system, providing higher security and system stability.

Flexibility

SCIEX subscription based software solutions offer flexible payment options that include monthly and annual payment plans. Replacing an up-front capital investment with a predictable, manageable payment schedule is an ideal solution for laboratories looking to improve their cash flow management.

Scalability

The subscription model can make license management easier, providing labs with the flexibility to increase or decrease their license requirements on the subscription renewal date. As labs grow and shrink, software licensing allocation can change to reflect the usage requirements of the lab. Subscription software can save money and improve productivity by providing the ability to scale up or down based on your specific lab requirements.

Security

Subscription software licenses include upgrades to ensure you are running the most updated version of the software. With a subscription-based software such as SCIEX OS software for example, the newest security measures and features are automatically updated as soon as they are rolled out.

Support

Software upgrades and support services are included with your subscription. Priority access to technical support lets you get the help you need to quickly resolve technical issues and minimize system downtime. You can rely on the SCIEX software experts to focus on keeping your lab productive.

Updates

SCIEX software subscriptions entitle you to automatically receive new releases and product updates as they become available. This includes performance improvements, usability enhancements and defect fixes. You can always take advantage of current functionality and technology. The most current version of SCIEX software can help you maximize the return on your instrument investment.

The subscription software your laboratory needs is now available

For more information regarding software subscription please visit **sciex.com/software-subscription >**

Start shopping your software products **here >**
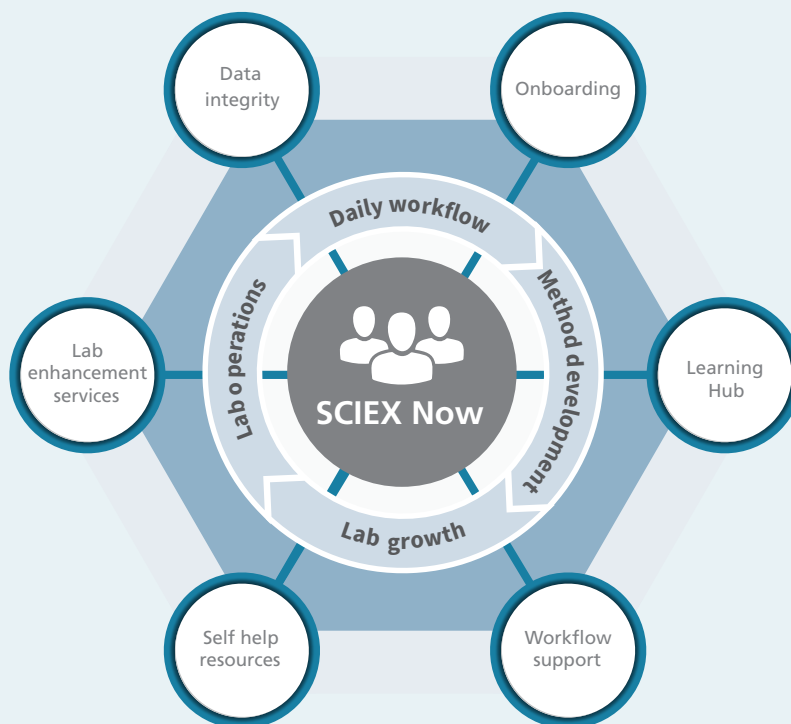
SCIEX Now support network

The destination for all your support needs

Data integrity
Increase your confidence with compliance services to help you safeguard your data, confirm data integrity, and ensure system modifications can be traced.

Onboarding
You are automatically registered to SCIEX Now online, enrolled to your Learning Hub learning path and setup for success.

Lab enhancement services
SCIEX lab enhancement services apply a holistic approach to your lab to increase productivity and reduce system downtime.

Learning Hub
Best-in-class content, personalized learning paths – delivered hsing the latest hehorh science techniqhes.

Self help resources
Our Knowledge Base and Community help you move your science forward and find the answers you need from SCIEX experts as well as your peers.

Workflow support
Whatever your challenge, the SCIEX support team is here to help you achieve your scientific goals quickly and efficiently.

(Diagram center: SCIEX Now — surrounded by: Data integrity, Onboarding, Learning Hub, Workflow support, Self help resources, Lab enhancement services. Labels around inner ring: Daily workflow, Method development, Lab growth, Lab operations)

Start your path to success now: sciex.com/sciexnow

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