The cost of purchasing and the complex task of managing software licenses are daunting to most IT departments.

The concurrent ("server-based") license model replaces the need for purchasing multiple licenses for individual computers. A concurrent use license is not locked to a single machine and, as such, can “float” on a network. Your IT department can empower an entire team with only the number of licenses that are expected to be in use at a time, as they will not require a license for every user.

Usage is optimized as you buy only what you need. Fees are paid based on the maximum number of users or devices that can access the software at one time. Hence, this model can be significantly less expensive for your organization than the single device model.

IT departments can now easily control software usage across locations. The concurrent license model makes the software available to users broadly site-wide, including potential light or infrequent users, all from one central platform.

Implementing this license model in your organization provides you with:

- Centralized license management
- Simplified administration and easier tracking of a large number of licenses
- Secured backed-up storage of licenses – replacing the paper license cards that have the tendency to be filed and forgotten

Lastly, the concurrent license model makes it easier for an IT department to handle any employee and computer changes that can occur.

### What is concurrent licensing, and how does it differ from the node-locked licensing?

<table>
<thead>
<tr>
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<th>Node-Locked License</th>
<th>Concurrent License</th>
</tr>
</thead>
<tbody>
<tr>
<td>License tied to</td>
<td>License tied to a specific computer</td>
<td>When a license is available, it can be used on any computer on the network</td>
</tr>
<tr>
<td>a specific computer</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sharing a license</td>
<td>Sharing a license between multiple computers is very difficult</td>
<td>Sharing concurrent licenses is easy and seamless</td>
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<td>between multiple</td>
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<td>computers is</td>
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<td>very difficult</td>
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<tr>
<td>Available for all</td>
<td>Available for all versions</td>
<td>Only available for Analyst® Software version 1.7</td>
</tr>
<tr>
<td>versions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>No minimum purchase</td>
<td>No minimum purchase quantity</td>
<td>Minimum purchase quantity of 5 user concurrent licenses</td>
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<tr>
<td>quantity</td>
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Node-locked versus Concurrent Licenses
As its name, node-locked licenses are locked and assigned to a particular computer only, which for example could cost up to $5,000 per license.

The concurrent license model allows the software to be used on any computer at the same time. However, one license purchase allows a maximum set of users to access the software concurrently. For example, $6,500 for one concurrent license purchase per year will allow up to 5 users to access the software on different computers simultaneously.

With a concurrent license, a license server administers the pool of licenses to be shared. Users can access the software from any device within the network. Every time a user wants to use the software, a license from the available pool of licenses is “checked out”, and is returned to the pool once the user closes the software.

The number of concurrent licenses purchased determines how many licenses can be “checked out” simultaneously. This model also allows for checking out of a license for use on a laptop that will be used outside of the site. For instance, if the software is needed while on travel, users can access the software as long as the device can communicate to the central license server.

License Compliance Tracking Made Simpler
The concurrent license model can potentially eliminate the fear of software license audit discrepancies. Given that licenses are stored on a license server, it is easier to track licenses effectively. Not only that, this model gives intelligence into software usage, so users have better visibility on the number of required concurrent licenses.

Consequently, IT departments can proactively optimize software use and reduce ongoing software costs. In turn, this simplifies and centralizes license server administration, allowing for efficient performance to start, stop, and restart license servers in real-time.

<table>
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<th>Summary of Benefits</th>
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<tbody>
<tr>
<td><strong>Reduce Software Spend</strong></td>
<td>Share licenses among users rather than purchasing licenses for everyone</td>
<td>Cut costs by eliminating unused licenses</td>
</tr>
<tr>
<td><strong>Increase Productivity</strong></td>
<td>Allow on-demand license access for local and remote teams within same time zone</td>
<td>Ensure users have access to the latest license version via centralized maintenance</td>
</tr>
<tr>
<td><strong>Simplify Administration</strong></td>
<td>Manage licenses for multiple users from one central platform</td>
<td>Easily increase/decrease license allocation based on actual usage</td>
</tr>
<tr>
<td><strong>Ensure License Compliance</strong></td>
<td>Eliminate potential of costly and unexpected audit penalties</td>
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</table>
Frequently Asked Questions

Please read the FAQs below and contact our SCIEX Software Sales Representatives for more information regarding Analyst® Software 1.7 concurrent licenses for processing computers.

• Does concurrent licensing replace the traditional node-locked licensing?
  No. SCIEX introduced the concurrent licensing option for the benefit of customers who want to purchase and use Analyst® Software more flexibly and cost-effectively. The concurrent licensing option is also ideal for large companies with many infrequent Analyst® Software users who want a flexible licensing model that ensures compliance with the licensing agreement.

• When should I choose concurrent licensing over node-locked licensing?
  The traditional, node-locked licensing is a commonly purchased license type and may best serve the needs of many Analyst® Software customers.
  If a workstation is being used to control a mass spectrometer, it must use a node-locked license.
  Companies with infrequent software users, or simply want the convenience of deploying all their licenses to a single server to be shared, could benefit largely from concurrent licenses. While these users can be in different locations (or even countries/continents), they must be within the same time zone. Moreover, their machines should be connected to the same network (and able to communicate to the central license server).

• How are concurrent licenses packaged, and what’s included?
  Analyst® Software concurrent licenses are purchased as a yearly subscription along with Software Support Plans at the Plus or Premier level. At the time of purchase, a preferred number of licenses need to be selected. These subscriptions will expire yearly, and need to be renewed every year. Two individuals must be specified as a primary and alternate contact for technical support at the time of purchase. All subsequent support requests from anyone using a concurrent license have to be channeled through either the primary or alternate contact.

• How difficult is it to set up/deploy concurrent licenses?
  Setting up concurrent licenses is much easier than deploying multiple node-locked licenses and involves two main steps:
  • Download, install, and configure the required software on a licensing server
  • Download and install the software onto the user machines
  Subsequently, every time a user starts a processing version of Analyst® Software 1.7 on a machine, it will ping the server to verify that the required license is available and if so, grant the user access to the software. Such concurrent license configurations are common and should not present your IT staff with any problems.

• How long will the concurrent licenses be valid?
  Concurrent licenses last for one year and need to be renewed yearly.

• Which versions of Analyst® Software are available as concurrent licenses?
  Concurrent licenses are only available for Analyst® Software version 1.7.

• What is the price of concurrent licenses?
  Since concurrent licenses are only available as a yearly subscription, they are much more affordable than perpetual licenses. Please contact your SCIEX Software Sales representative for a quote.

• I already own node-locked licenses of Analyst® Software; can I switch them to concurrent licenses?
  Yes. Please contact your SCIEX Software Sales representative for specific upgrade pricing. Please note that the concurrent licensing provides the most benefits to companies with a large number of node-locked licenses.

• I still have questions. Where can I learn more about concurrent licensing?
  Please contact your SCIEX Software Sales representative for more information regarding concurrent licenses and the latest product information.
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