

Unlock the Power of Your Software with Concurrent Licensing

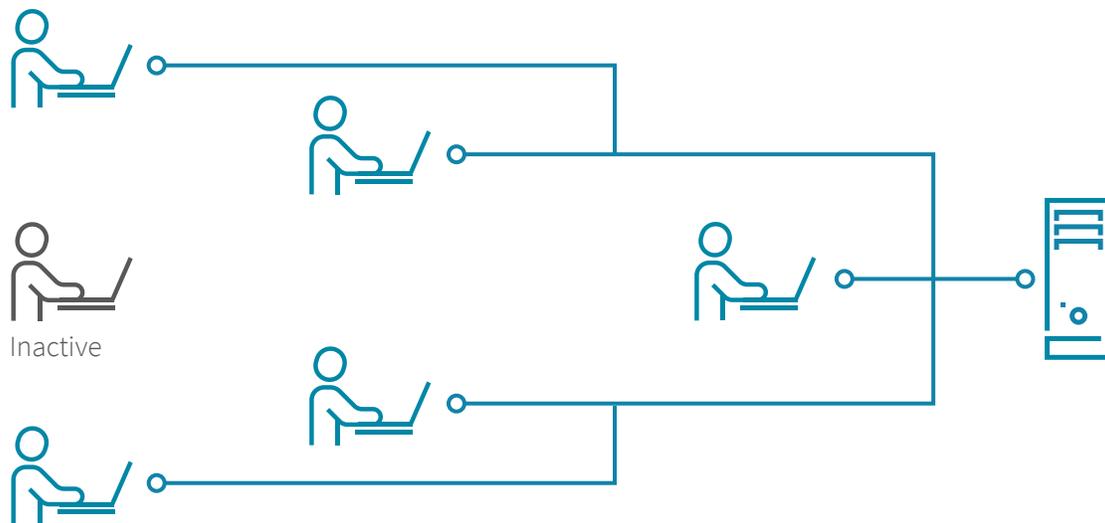
Flexible, Simple and Cost Efficient

The cost and complexity of purchasing and managing software licenses can be a daunting task for many companies. It can be challenging for management to provide the correct number of software licenses while still staying within their allocated budget. And if there are a large number of clients using the software, managing the many assets can become a headache.

Yet, there are compelling solutions to help you overcome these challenges related to the traditional approach of employing node-locked licenses that are bound to specific computers.

The concurrent licensing model offered by SCIEX addresses these issues and comes as a cost-effective, IT friendly software purchasing option.

Unlike a node-locked license that is bound to a single PC, a concurrent license allows users to share a software license with colleagues over the network. When a user opens the concurrent application on their desktop, the software connects with the license server to see if there is a license available to start the software. If a license is available, the software starts – if not, the user must wait until a license becomes available. When finished using the software, the license is returned to the pool of available licenses. It becomes apparent that the model of floating licenses is an automated way for organizations to minimize the number of licenses they need.



Concurrent licenses are not locked to a any single PC but reside on a centralized server and are shared amongst the network users as they are required.

Node-locked licensing vs. concurrent licensing, the differences

| Node-Locked License | Concurrent License |
|--|--|
| Bound to a specific computer | Available licenses can be used on any computer on the network |
| Sharing a license between multiple computers is very difficult | Sharing concurrent licenses is easy and seamless |
| Available for all SCIEX software products | Please visit our support community for the latest product updates. |

The advantages of concurrent licenses

Scalable

Concurrent licenses are scalable, so as your company grows, your software will grow with you. When usage increases, additional licenses can be easily added to the server and provide more access to software users.

IT friendly

Choosing the concurrent licensing model for your organization means centralized license management. IT departments can proactively optimize software usage and associated cost. It also becomes easier for IT to handle any employee or computer changes that can occur, software re-hosting is facilitated.

License compliance tracking made simpler

The concurrent license model will eliminate the fear associated with software license audit discrepancies. Concurrent licenses are stored in one centralized location, which makes it possible to track licenses easily and effectively.

Cost effective

Managers are often tasked with purchasing expensive software licenses for employees who only occasionally use the software, which can drastically increase costs. The concurrent license approach eliminates the need to buy individual licenses for every user, and can provide software access to all users at an affordable price.

| Summary of Benefits | | |
|---|----------------------------------|---|
|  | Reduce Software Spend | Share licenses among users rather than purchasing licenses for everyone |
| | | Cut costs by optimizing software purchases for infrequent or casual users |
| | | Base license purchase on actual need |
|  | Increase Productivity | Provide time-saving MS data processing tools for scientists at their desktop |
| | | Ensure all of your scientists have easy access to software required to make decisions |
|  | Simplify Administration | Manage licenses for multiple users from one central platform |
| | | Easily increase license allocation as your user base grows |
| | | Centralize software purchase to cut costs and administration |
| | | Consolidate license renewal dates across the organization |
|  | Ensure License Compliance | Simplify software transfer/software rehosting activities |
| | | Centralized license management can reduce the risk of software audit penalties |

Frequently Asked Questions

Please read the FAQs below and contact our [SCIEX Software Sales Representatives](#) for more information.

- **Does concurrent licensing replace the traditional node-locked licensing?**

No. SCIEX introduced the concurrent licensing option for the benefit of customers who want to purchase and use their processing software more flexibly and cost-effectively. The concurrent licensing option is also ideal for large companies with many infrequent software users who want a flexible licensing model that ensures compliance with the licensing agreement.

- **When should I choose concurrent licensing over node-locked licensing?**

The traditional, node-locked licensing is a commonly purchased license type and may best serve the needs of many software customers.

If a workstation is being used to control a mass spectrometer, it must use a node-locked license.

Companies with infrequent software users, or simply want the convenience of deploying all their licenses to a single server to be shared, could benefit largely from concurrent licenses. Machines should be connected to the same network and able to communicate to the central license server.

- **How many concurrent licenses do I need for our lab environment?**

To determine your license requirements review your workflow: How many scientists are in your lab who will use the software? How many power users versus casual users? How do your scientists use the software? 4 hours straight or 30 minutes in the morning and evening? Are users located in different facilities? With this information you can better estimate the number of concurrent licenses required.

A general rule of thumb is to opt for concurrent licensing if you have a group of users who might not typically need an active session for the entire day. Think of users with roles where they need access to a session for a couple hours and then another person may need it for the rest of the day. As long as that user ends their active session, they only need one license.

- **How difficult is it to set up/deploy concurrent licenses?**

Setting up concurrent licenses is much easier than deploying multiple node-locked licenses and involves two main steps:

- Download, install, and configure the required software on a licensing server
- Download and install the software onto the user machines

Subsequently, every time a user starts a processing version of for example Analyst® Software 1.7 on a machine, it will ping the server to verify that the required license is available and if so, grant the user access to the software.

Such concurrent license configurations are common and should not present your IT staff with any problems.

- **Which SCIEX software solutions are available as concurrent licenses?**

As we augment our portfolio frequently, please visit our [support community](#) for the latest updates.

- **I already own node-locked licenses of SCIEX Software; can I switch them to concurrent licenses?**

Yes. Please note that concurrent licensing provides many benefits to companies with a large number of node-locked licenses. Please contact your [SCIEX Software Sales Representatives](#) for upgrade pricing.

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Product & Data Security

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Onboarding

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Lab Enhancement Services

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Self Help Resources

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Workflow Support

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